


# REVEAL YOUR RADIANCE

fraxel<sup>®</sup>  
laser



MODEL

**OVER  
1.5 MILLION**  
TREATMENTS  
PERFORMED



# THE ORIGINAL FRACTIONAL SKIN RESURFACING TREATMENT

Fraxel® is the original non-invasive fractional laser resurfacing treatment that improves tone, texture and radiance for ageing, sun damaged or scarred skin. Fractional resurfacing creates thousands of microscopic treatment zones, inducing the skin's natural wound-healing response to renew the skin and enhance cellular turnover.

## HELPS ADDRESS 6 COMMON SKIN CONCERNS



**SKIN RESURFACING**  
Texture and tone



**FINE LINES AND WRINKLES**  
Such as superficial rhytids, crow's feet, and brow lines



**SUN DAMAGE**  
The appearance of sun-damaged skin and lentigines



**HYPERPIGMENTATION**  
The appearance of age spots, dyschromia, and melasma



**ACNE SCARRING AND SURGICAL SCARRING**  
Improve the appearance of acne scars and surgical scars



**ACTINIC KERATOSIS (AK)**  
A common skin condition



## A HERITAGE OF TRUST

**1.5+**

Million treatments performed

**50+**

Clinical studies

**17+**

Patent applications

**16+**

Years of innovation

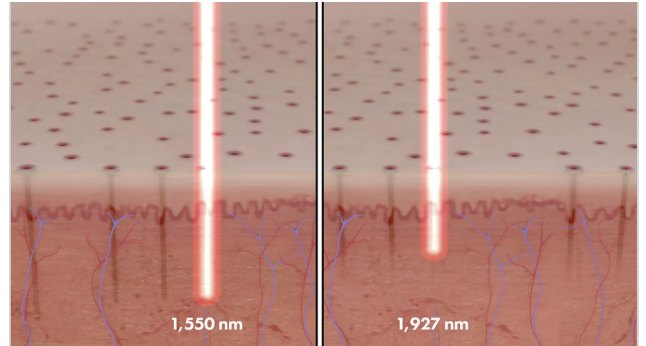
# A HERITAGE OF REFINED BEAUTY

## THE POWER OF TWO

Fraxel® works on two wavelengths (1550nm and 1927nm) to treat both superficial and deep conditions, resulting in smoother, fresher, and younger-looking skin.

Fraxel® creates microscopic laser columns that penetrate deep into the skin to expedite the body's remodelling of collagen.

Since the laser only treats a fraction of tissue at a time, it leaves the surrounding tissue intact, which helps promote rapid healing.



The depth of penetration for Fraxel® Dual 1550/1927 is up to 1.6 mm (1600 um) with 1550 nm wavelength and up to 0.3 mm (300 um) with 1927 nm wavelength.

## FRAXEL® DUAL CAN TREAT TWO DISTINCT DEPTHS OR A COMBINATION OF BOTH FOR MULTIPLE CLINICAL BENEFITS

### 1550nm

#### Optimal for:

Deeper indications  
Severe sun damage  
Wrinkles  
Irregular texture  
Acne/surgical scars

### 1927nm

#### Optimal for:

Superficial indications  
Mild-moderate sun damage  
Pigmented lesions  
Resurfacing  
Actinic keratosis

### 1550nm + 1927nm

#### Optimal for:

Mild wrinkles  
Irregular texture  
Age/sun spots  
Acne/surgical scars  
Mild sun damage

## RESURFACING CONCERNS ARE WIDESPREAD

Over 40% of key segments are concerned with facial skin tone and texture and brown- or red-colored spots on the face\*

% of people who are very/somewhat concerned with facial skin tone and texture and brown/red colored spots on face:

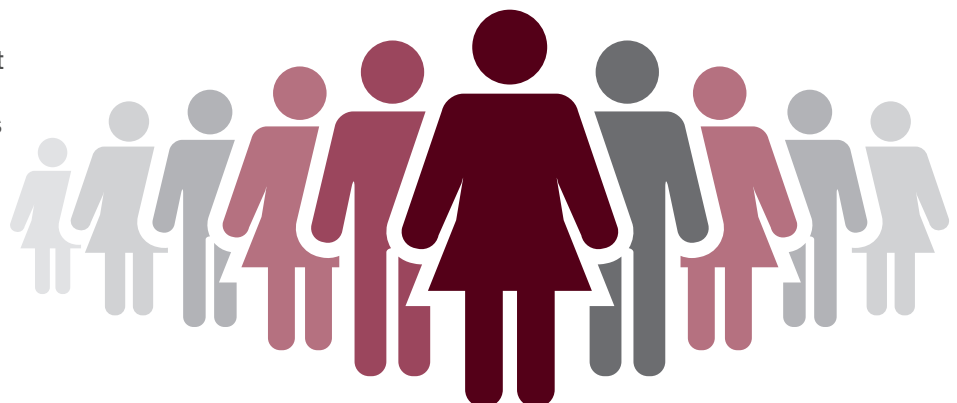
**43% Total**

**47% Women**

**45% Millennials**

**43% Gen X**

**41% Baby boomers**



\*Source: ORC International Study #813362, Skin treatment brand survey, December 2018, N=1000

## BENEFITS OF THE ORIGINAL



### Rapid Clearance of Pigment

Thulium wavelength effectively targets superficial skin layers<sup>1</sup>



### Patient Comfort

Integrated cooling to aid in patient comfort.<sup>2</sup> Treat the face and delicate skin areas on the neck, chest and hands.



### Consistent, Even Treatment

Patented Intelligent Optical Tracking™ System delivers consistent treatment<sup>2</sup>



### Simple-to-Use

Intelligent touchscreen interface and precise dosimetry allow physician to easily select the desired treatment settings<sup>2</sup>



### Treatment Versatility

Treat a variety of conditions on all skin types anywhere on the body<sup>2</sup>



### Customised Treatments

Tailored to each patient's desired outcomes with its unique settings



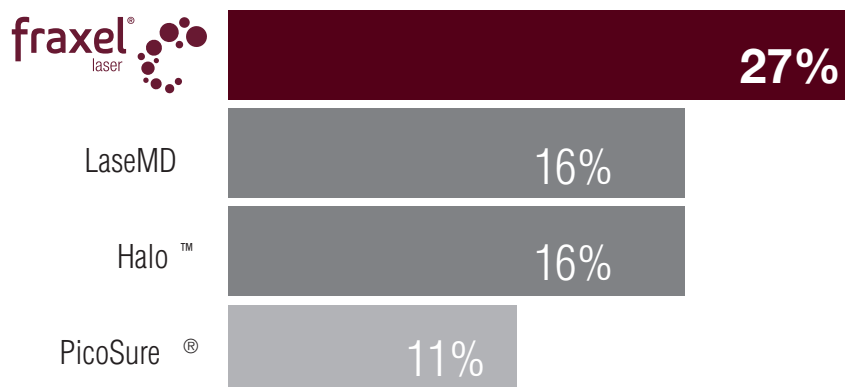
### Complementary to Your Practice

Can be used with other cosmetic procedures such as soft tissue fillers, Thermage®, or patient's toxin of choice\*\*

## PATIENTS RECOGNISE FRAXEL<sup>®</sup>

• Most recognised fractional resurfacing brand among high income patients\*

• A leading provider of skin resurfacing treatments worldwide - over 1.5 million procedures



% of people who recognise brand name. HH income +\$100K and visited or considering visiting physician for treatment.

1. Data on File, Solta Medical.

2. Fraxel<sup>®</sup> 1550, Fraxel<sup>®</sup> 1927, and Fraxel<sup>®</sup> DUAL 1550/1927 Laser Systems Operator Manual.

\*Source: ORC International Study #813362, Skin treatment brand survey, December 2018, N=1000

\*\*At the treating provider's discretion



# RESULTS FOR ALL SKIN TYPES

## BROWN SPOTS AND AGE SPOTS

- Targets ageing and sun-damaged skin to help improve tone, texture, and radiance
- Helps improve the clinical appearance of photodamage and photoageing



Before



2 Weeks Post 3 Treatments

Photographs courtesy of H. Conn, M.D.



Before



2 Weeks Post 3 Treatments

Photographs courtesy of H. Conn, M.D.

## ACNE SCARS AND SURGICAL SCARS

- Helps improve the appearance of acne scars and surgical scars



Before



3 Months Post 5 Treatments

Photographs courtesy of S. Cohen, M.D.



Before



1 Month Post 3 Treatments

Photographs courtesy of S. Cohen, M.D.

## WRINKLES AND FINE LINES

- Fraxel<sup>®</sup> helps rejuvenate skin to help smooth wrinkles and fine lines
- Remodels deep dermal collagen and turns over epidermal tissue, while sparing the stratum corneum



Before



3 Months Post 3 Treatments

Photographs courtesy of Z. Rahman, M.D.



Before



1 Month Post 3 Treatments

Photographs courtesy of Steven Weiner, M.D.



Before



3 Months Post 3 Treatments



Before



1 Month Post 3 Treatments

All Before and After photos have not been retouched and represent patients who have had significant results. Individual results may vary based on the aggressiveness of treatment and skin condition.

## SOLTA SUPPORT TO DRIVE SUCCESS



### Training Support

Solta Academy is an online educational platform that provides opportunities to physicians and their staff to build on their clinical knowledge and gain insights at their own pace and time to help deliver exceptional patient care.

This is followed by practical application training with our Clinical Training Specialists.



### Practice Support

Offering assistance with business planning, marketing strategies and support. Includes placement on Solta Medical's clinic finder site, customised bespoke marketing materials alongside a full suite of ongoing complimentary digital and print resources, ensuring your marketing efforts are always effective.



### Product Support

Standard 1-year manufacturer warranties with access to responsive Product Support Team that includes field service engineers for assistance in minimising business disruption.

